## THE STRUCTURE OF A CASE STUDY RESPONSE

### **Overview**

Brief background description of the facts of the case. An explanation of the local/national and/or global context for the individual or organisation. Definitions of the key terms related to the situation. The history and current situation of the business: an overview of the timeframe – before and during the development of the situation.

## Identify the problem or situation

What factors are causing the situation? Clearly explain the situation causing concern or query. What alternatives are available? *A great organiser is the SWOT analysis.* 

#### Possible action

Which alternative course of action/solution is the most viable and why? What has to happen for this course of action to be made possible?

#### Final recommendation

Which of the alternatives is most strongly recommended and why? Include current data and statistics that back up your argument.

#### Conclusion

Future possibilities. Include information from resources located outside the case study information.

# **Bibliography**

List the books, articles, interviews and websites used to develop the case study.